

## 6 Week 3. Fama-French and the cross section of stock returns – detailed notes

### 1. Big questions.

- Last week – does expected return vary *over time*? Is  $E_{1999}(R_{2000}^e)$  different from  $E_{2004}(R_{2005}^e)$ ? If so, why? (Something about higher risk premium in recessions, but we didn't really answer that one – coming soon.)
- This week – does expected return vary *across assets*? Is  $E(R^{ei})$  different from  $E(R^{ej})$ ? If so, why?
- As we will see, they are really not so distinct questions, but for now the separation is conceptually useful.

### 2. Background:

- CAPM,

$$E(R^{ei}) = \beta_i \lambda \quad (+\alpha_i)$$

- $\beta_i$  are defined from *time series regressions*

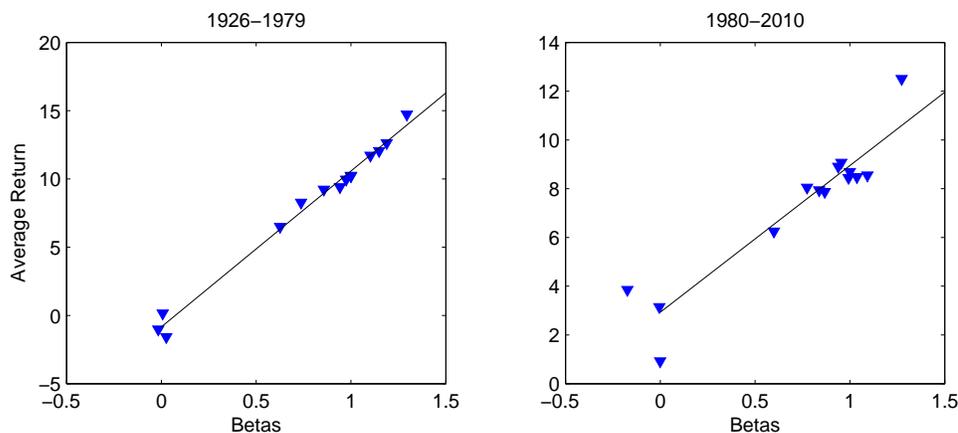
$$R_t^{ei} = \alpha_i + \beta_i R_t^{em} + \varepsilon_t^i$$

$$(R_t^{ei} = R_t^i - R_t^f)$$

- What we do: look to see if high average returns are matched by high  $\beta_i$ .

### 3. The CAPM worked for many years.

- The CAPM on size portfolios from “Discount Rates,”



CAPM on Fama-French size portfolios, and 10 and 30 year government bonds, monthly data 1926-2009. The diagonal line is the fit of a cross-sectional regression.

(See also *Asset Pricing* plots)

Points:

- What this is: each year sort all stocks by size (total market equity). Form 10 portfolios of small...large stocks. Look at the average returns and betas of the portfolios.

- ii. The small firm portfolio has much higher  $E(R^e)$  than large firm portfolio. Thus, yes,  $E(R^e)$  does seem to vary across assets. Does this mean you should buy small stocks? Not necessarily. The small firm beta is much larger than large firm beta!
  - iii. The size anomaly is the small amount by which the smallest firm portfolio lies too far above the line. This is a glass that's 90% full!
  - iv. Interestingly, the anomaly in pre 79 data disappeared when CRSP cleaned up data.
- (b) Thus the “explanation” given by the CAPM,

$$E(R^{ei}) = \beta_i \lambda$$

where  $\beta_i$  are defined from *time series regressions*

$$R_t^{ei} = \alpha_i + \beta_i R_t^{em} + \varepsilon_t^i;$$

( $R^e$  subtracts T bill rate –  $R^{ei} = R^i - R^f$ )

- i. Note  $E(R^{ei}) = \beta_i \lambda$  is a *cross-sectional* relation. The issue is  $i$ , that some assets have higher average returns than others. It's not about “predicting” returns.
- ii. Portfolios have large  $E(R^{ei})$  because they have large  $\beta_i$ .  $E(R^{ei})$  is the thing to be explained ( $y$ ).  $\beta_i$  is the right hand variable ( $x$ ) and  $\lambda$  is the slope coefficient ( $b$ , or often,  $\beta$ !)



$$\begin{aligned} E(R^{ei}) &= \beta_i \lambda + \alpha_i \\ y_i &= b x_i + \varepsilon_i \end{aligned}$$

- iii.  $\alpha_i$  are the *errors* – the amount by which the CAPM is *wrong*, the expected return earned above and beyond compensation for risk.
- iv. If  $E(R^{ei}) = \beta_i \lambda$ , we say  $E(R^{ei})$  it represents a premium for risk. Not “small stocks are good, they pay higher  $E(R^{ei})$ ” but “Small stocks are so risky they must pay a high  $E(R^{ei})$  to get people to hold them.” This is like our time-series investigation – in bad times  $E(R^e)$  is high. You might think the opposite;  $E(R^e)$  high means it's a good time to invest. But if we all invested, we'd drive the price up and expected return down. Differentiate when you're asking about *equilibrium* vs. your own portfolios.
- v. The slope  $\lambda$  should be the mean market return.  $\beta_m = 1$  so  $E(R^{em}) = 1 \times \lambda$  That's why we usually write

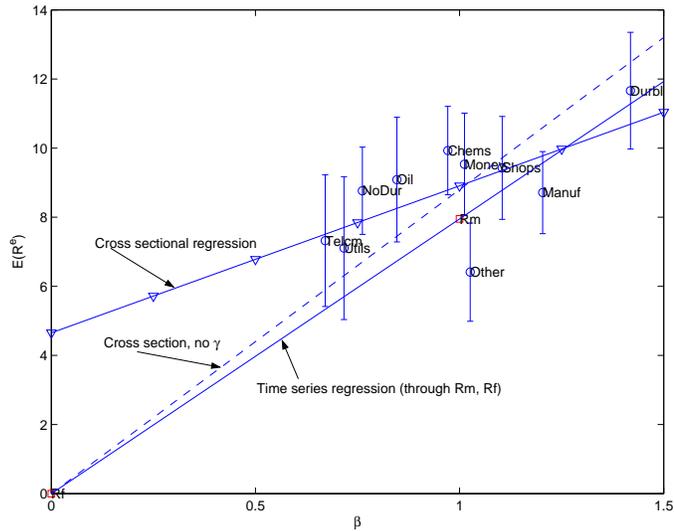
$$E(R^{ei}) = \beta_i E(R^{em}) + \alpha_i$$

I like  $\lambda$  to emphasize this is the slope in the graph of  $E(R^e)$  vs.  $\beta$ , but it's the same thing

- vi. The size portfolios were a *rejection* of the CAPM – the smallest firm  $\alpha$  was *statistically significant*. (No longer, in these data, but an open debate.)
- vii. Fama and French like tables of numbers. You have to understand the idea, equation, or plot to know what they're talking about.
- viii. Why does the CAPM “Explain?” the simplest version is, suppose a security gets an average return twice the market, but also has a beta of two. Well, I can get that same average return and same or less risk by just leveraging up the market (or buying index futures, etc.)

ix. A bit more carefully: **if you hold the market portfolio, and if a security has zero alpha – if an expected return, higher than the market return, is matched by a beta higher than market beta – then adding a bit of the security to your portfolio will not improve your portfolio’s Sharpe ratio. It will be just like leveraging up your market index.**

#### 4. CAPM Example 2: industry portfolios



It’s not perfect, but the spread in average returns is related to betas.

- (a) This is an example of how the CAPM worked ok in application after application for 20 years. It’s still a bit of a puzzle, as the SML is “too flat.” But we can make excuses for that; betas are badly measured, etc. It doesn’t scream that the model is wrong.
- (b) However, there is always a telescope, a way to make small-looking errors big (and profitable.) **If the “too flat SML” is real it invites “beta arbitrage:” buy low beta stocks and short high beta stocks. Frazzini’s paper in the readings explores this fact and AQR is trading on it.**



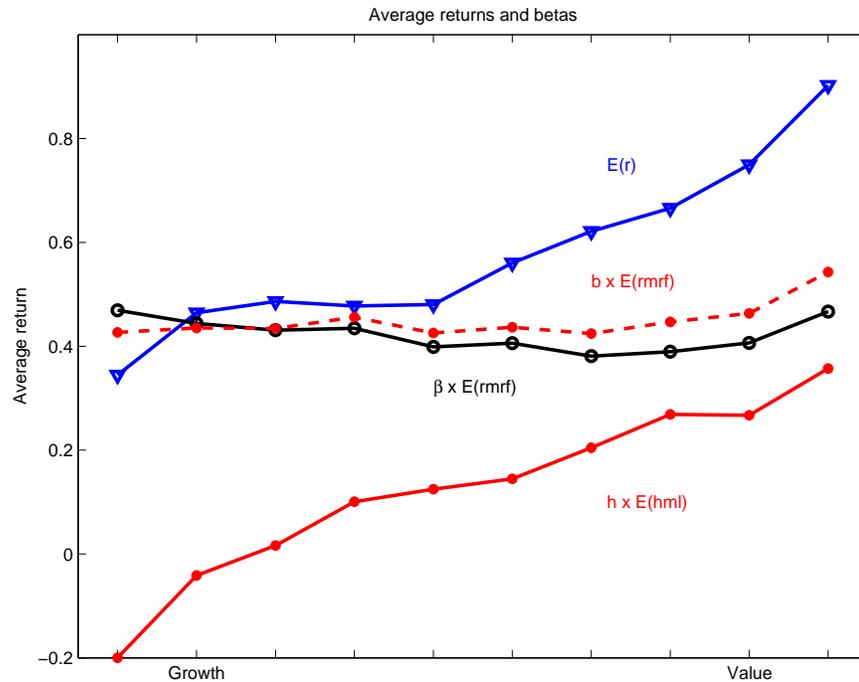
#### 5. The Value Puzzle

- (a) FF: The CAPM works OK for size, industry, beta-sorted portfolios and many others (all the ones anyone tried from 1970 to about 1990). What about *book/market* sorted portfolios?
- (b) Inspiration: like *D/P* but across assets.

$$p_t - d_t \approx k + E_t \sum_{j=1}^{\infty} \rho^{j-1} (\Delta d_{t+j} - r_{t+j})$$

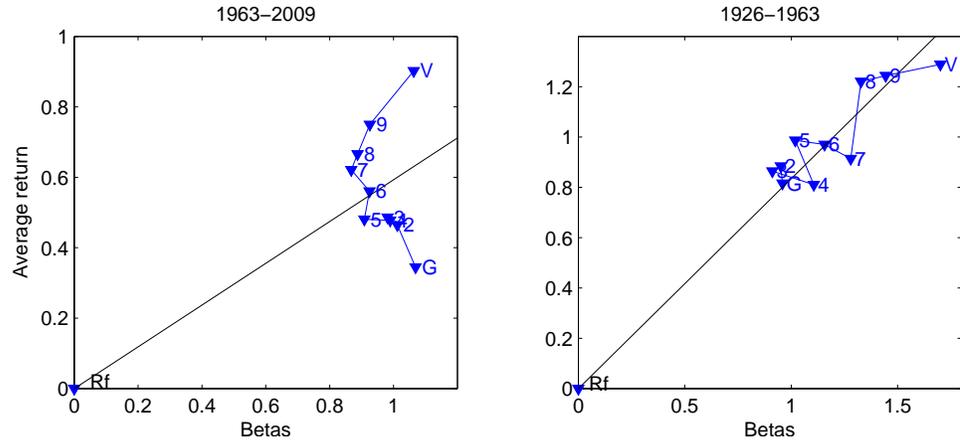
Thus, if there are stocks with higher  $E(r)$ , for whatever reason (high  $\beta$ ), they will have lower  $p - d$ . *D/P* reveals to *us* which assets (times) have high/low expected returns *by investors*. FF use B/M not D/P because B is better across firms than dividends or earnings. Many firms have  $D = 0, E < 0$ .

- (c) Thus, we should see “low price” (High B/M) stocks have high average returns  $E(R)$ . It’s not surprising that “value stocks” have higher expected returns. AND we should see them have high  $\beta$ . Expected return alone is not a puzzle. All puzzles are joint puzzles of expected return and beta – either high expected returns not matched by high betas, or high/low betas not matched by expected returns.
- (d) Facts: There is a big spread in average returns. But market beta is a disaster. From “Discount rates” The  $E(r)$  line rises as you go to value, but the  $\beta \times E(rmrf)$  and  $b \times E(rmrf)$  lines do not. ( $\beta$  comes from a single regression,  $b$  comes from the multiple regression with FF factors too).



Average returns and betas for Fama - French 10 B/M sorted portfolios. Monthly data 1963-2010.

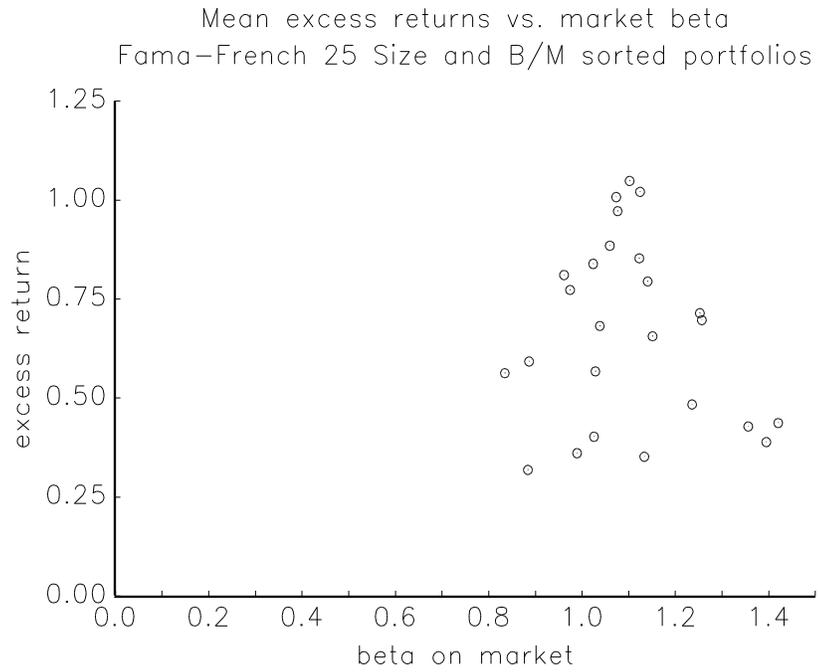
- (e) Note (also in “Discount rates”) the difference pre and post 1963. Value portfolios gave higher *average returns* in the earlier period, as they do now. But the CAPM worked pretty well! The betas were right. The big puzzle post 63 is that the *betas* changed, not the pattern of average returns. Again, all puzzles are *joint puzzles of average returns and betas*.



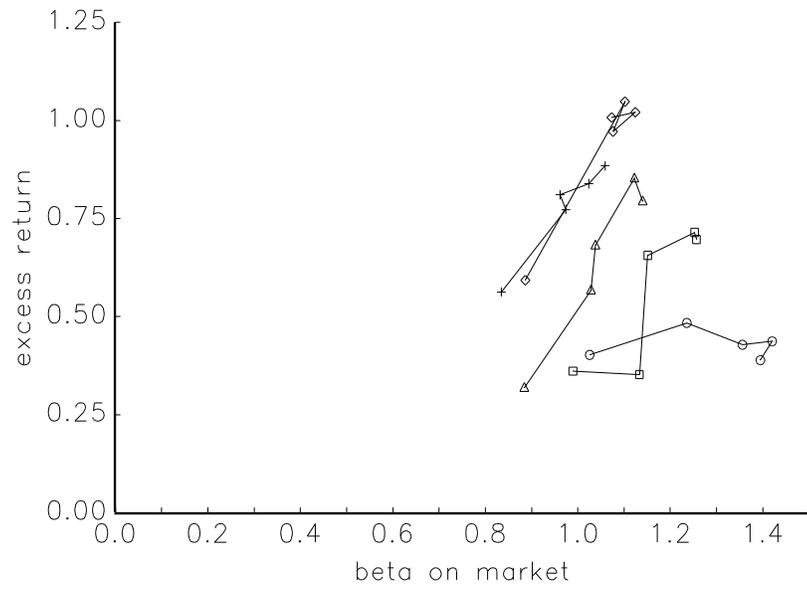
**Value effect before and after 1963.** Average returns on Fama - French 10 portfolios sorted by book-to-market equity vs. CAPM betas. Monthly data. Source: Ken French's website.

- (f) *Asset Pricing* shows similar graphs for the 25 FF size and BM portfolios. If you want a graphical treatment of FF's Table 1A look there.

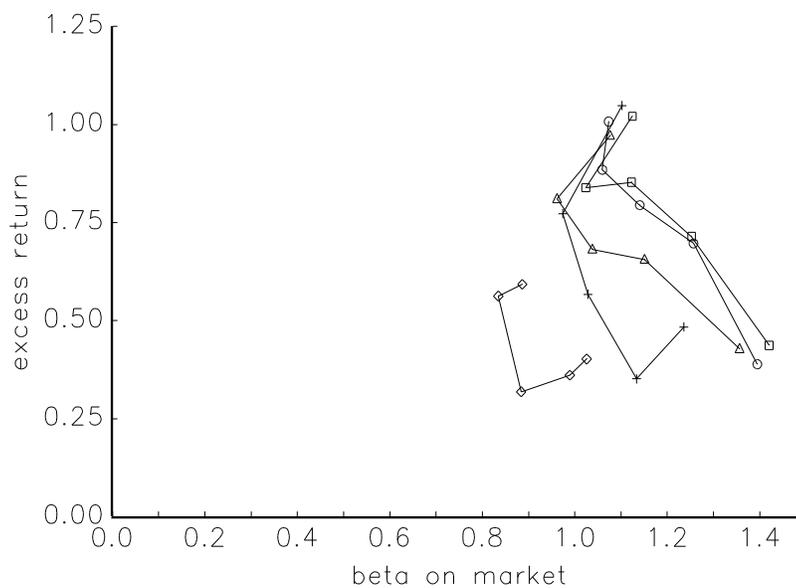
(g) From *Asset Pricing*, a graphical version of the analysis using the 25 size and bm sorted portfolios.



Mean excess returns vs. market beta  
lines connect changing SIZE within B/M categories



Mean excess returns vs. market beta  
 lines connect changing B/M within SIZE categories



- (h) Holding size constant, B/M betas go *the wrong way*. Betas are *lower* for higher return securities. *The wrong sign* is even worse than an unexplained alpha. (The Discount Rates plot did not hold size constant, and as you can imagine
- (i) To repeat, *there is nothing in principle wrong with a value effect in average returns*. It's fine if high B/M stocks have high average returns. The puzzle is: *they should also*

have high betas. The puzzle is in the betas, which go the wrong way.

6. Fama-French solution: (See Fama French Table 1)

- (a) Run *time series regressions* that include additional *factors* (portfolios of stocks) SMB, HML

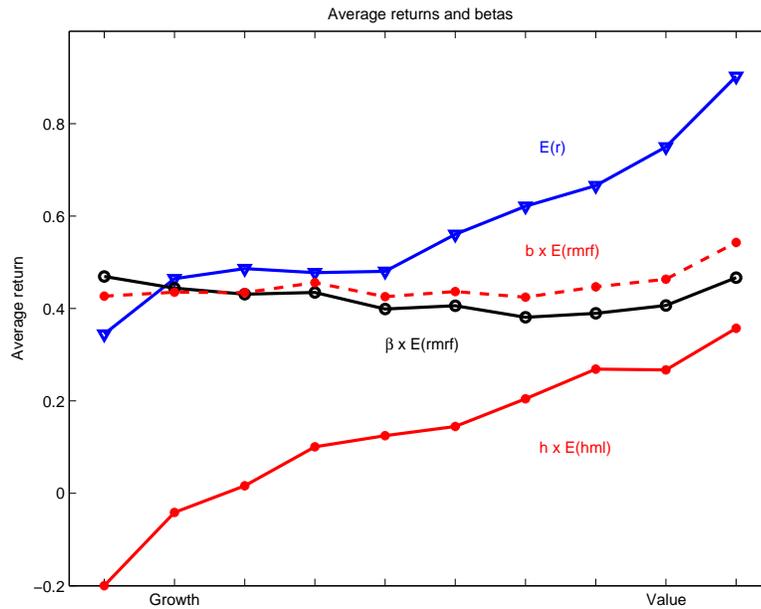
$$R_t^{ei} = \alpha_i + b_i R_t^{em} + s_i SMB_t + h_i HML_t + \varepsilon_t^i; t = 1, 2, \dots, T \text{ for each } i = 1, 2, \dots, N.$$

- (b) Look across stocks at *the cross-sectional implication of this time-series regression* (Take  $E$  of both sides again):

$$E(R^{ei}) = \alpha_i + b_i E(R^{em}) + s_i E(SMB) + h_i E(HML)$$

This works pretty well ( $\alpha$  not big) except the small growth stocks

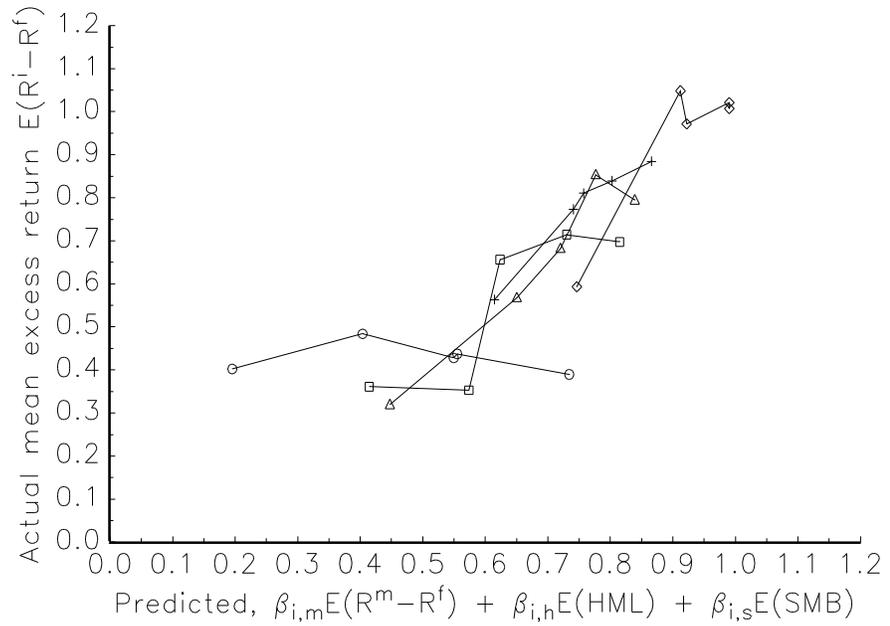
- (c) “Discount Rates” one stop summary again. Now look at the sum of red solid and red dashed lines.  $E(r) = b \times E(rmr f) + h \times E(hml)$ .



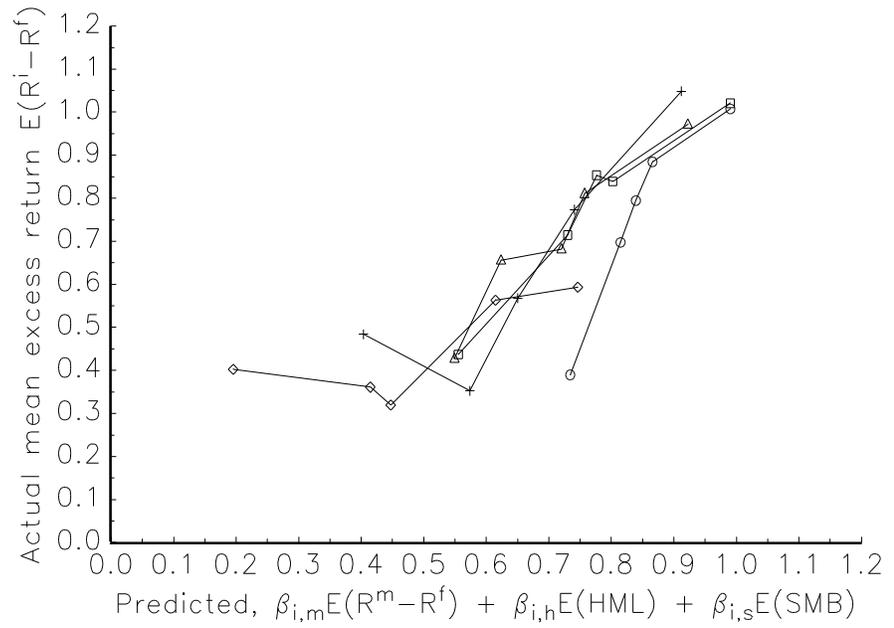
Average returns and betas for Fama - French 10 B/M sorted portfolios. Monthly data 1963-2010.

- (d) From *Asset Pricing*, using all 25 size and B/M portfolios. This is a graphical version of FF's table 1

Mean excess return vs. predicted by 3 factor model  
lines connect changing size within B/M categories

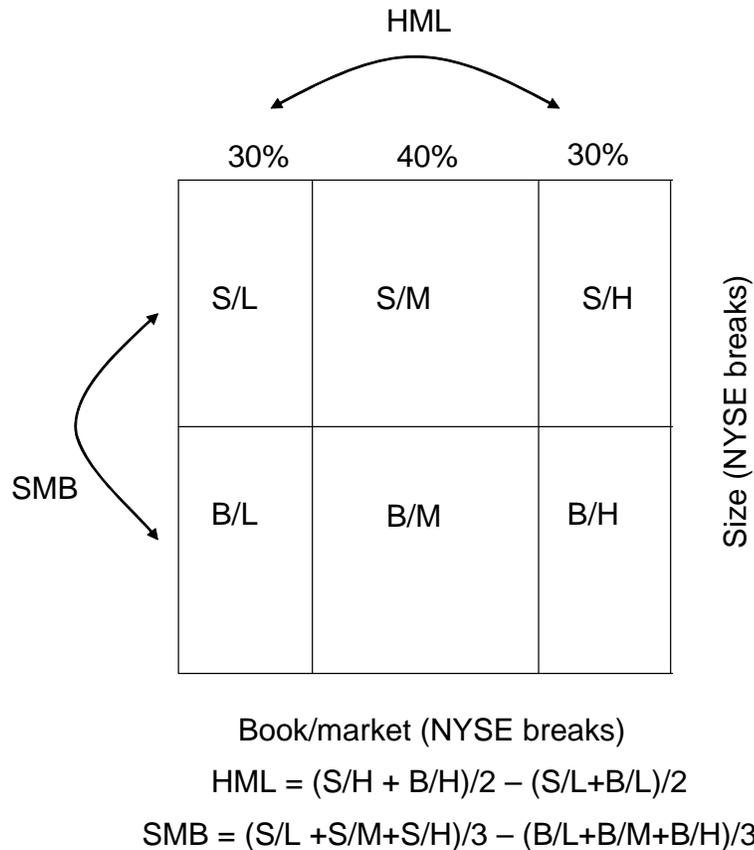


Mean excess return vs. predicted by 3 factor model  
lines connect changing BM within size categories



7. Fama-French paper. Table 1 *Read this table carefully. It's the most important table in the whole class.*

- (a) See the variation in ER across portfolios – there is something to explain.
- (b) Definition of FF factors



(There is some criticism of this procedure. In particular, by equal-weighting in boxes, it emphasizes nontradeable small firms too much. Later we'll do a factor analysis version that I like better.)

- (c) Variation in betas is large and in the same direction as the variation in mean returns. *we look to see if average returns line up with higher betas.*
- (d) Alphas are economically small – about 1/10 smaller than variation in E(R)
- (e) Alphas are not all statistically small. The model is rejected. (Table IX) Is it interesting anyway? Models can be rejected and interesting, or not rejected and boring! .
- (f) R<sup>2</sup> are high! “Explain the cross section of returns and average returns.” carries a lot! The fact that R<sup>2</sup> are high means that the regression used to define betas

$$R_t^{ei} = \alpha_i + b_i R_t^{em} + s_i SMB_t + h_i HML_t + \varepsilon_t^i;$$

explains most of the variance  $\sigma^2(R^{ei})$  even if alpha is big.

- (g) Note the market return is really there to explain bonds.

## 8. Comments

- (a) What's the difference between *description* and *explanation*? What's wrong with  $E(R^{ei}) = (size_i)\lambda_s + (b/m_i)\lambda_{B/M}$ ? (In fact "dissecting anomalies" does just this, but doesn't call it an "explanation.") What's wrong with "Fama and French's model says you can explain stock returns by size and book/market?"
- (b) Answer: "How you behave" not "who you are."
- $E(R^{ei}) = (size_i)\lambda_s + (b/m_i)\lambda_{B/M}$  is a good *description*. Not a good *explanation*. "Fama and French's model says you can explain stock returns by *their covariance or betas with size and book/market factors*" is correct.
  - If so, you could make money. Find small/value stocks  $[(size_i), (b/m_i)]$  that have no betas, (or form a portfolio with no beta). Make huge \$ with no risk!
  - It's easy to change *characteristic*. Small companies can merge. A portfolio of small companies is a "large" company. This does not change betas.
- (c) Understand the difference between "explaining returns" (time-series regression, understanding the *risks* of investing, understanding *variance and covariance*) and "explaining average returns" (cross-sectional relation between average return and beta)! Both are interesting, but *totally different concepts*.
- (d) Watch the language here.  $E(R^{ei}) = \beta^i \lambda$  can work great – you can have a large *cross-sectional  $R^2$* ; you can do a good job of "explaining the cross-section of average returns" even if the time series regression has a low  $R^2$  so you don't "explain the cross-section of [ex-post] returns." And vice versa, you might have a great time-series  $R^2$  but big alphas (intercepts in these regressions). They are different issues.
- (e) Big note: The main point of FF's time series regression is not to "explain stock returns," a high  $R^2$ . The point is to see if the  $\alpha_i$  are low; if high *average returns* are associated with high  $b, s, h$ . The regressions in FF Table 1 are not by themselves the "explanation" we're after. They are **data** for that explanation – they give you the average returns and betas. The point is to see if average returns are high where betas are high, **not** whether the time-series regressions do well. This is the one most important thing to understand.
- (f) Why test with portfolios and characteristics rather than just look at stocks?
- Individual stocks have  $\sigma = 40 - 80\%$ , so  $\sigma/\sqrt{T}$  makes it nearly impossible to accurately measure  $E(R)$ . Portfolios have lower  $\sigma$  by diversification, so  $\sigma/\sqrt{T}$  is not so bad.
  - Betas are badly measured too, and vary over time.
  - You need an *interesting alternative*. Group stocks together that might have a violation, this gives much more power.
  - This is what people do to (try to) make money. They don't randomly buy stocks. They buy stocks with certain *characteristics* that they think will outperform. Thus, keep tests and practice close.
  - The CAPM seemed fine (and still does) until stocks were grouped by B/M. The CAPM still works fine for some *groupings* (size), not others (value) .
- (g) Table 1 is a table of *data* for the cross-sectional relationship between  $E(R^{ei})$  and  $b_i, h_i, s_i$ . We don't really care at all about the regression in the table. Why do they show it this way? Answer: they really want us to believe that average returns line up with betas as they should, and see and evaluate the model's failures.

9. Fama French. Is it a tautology to “explain” 25 B/M, size portfolios by 2 B/M, size portfolios?  
(No)
10. → How does it work on *other* sorts?

(a) Sales rank is especially interesting since it is not 1/P. (quote, p. 63)

- i. Note stories for betas, beyond formal tests.
- ii. Sales losers *behave* like small value stocks.

(b) Past return sorts.

- i. Focus on 12-2, 60-2, 60-13 results
- ii. Note *wrong sign* of momentum on hml beta. Just like the discovery of HML!
- iii. Note R2

(c) **Jabs at Momentum:**

- i. **High transactions costs. Will turnover all stocks at least once per year.**
- ii. **Requires short position in small losing illiquid stocks.** (November is about 1/2 of the effect)
- iii. Present in indices but not index futures.
- iv. Sample sensitive. Worked less well pre 62. (But is said still to be working – all my hedge fund buddies are still doing it).
- v. **Momentum is risky. In many years, last year’s winners *all* lose together.**
- vi. Very small autocorrelation  $R^2 = 0.01$  implies momentum (“New facts”).
- vii. Will it persist? Is it a little glitch or a new parable for risk and return, leading away from economics and to psychology?
- viii. Lots of people doing it, so why does it last?
- ix. But...It’s an important part of current asset allocation models

(d) **Momentum factor?**

- i. **Does it work? Yes. – If you form a portfolio of past winners, they are not *guaranteed* to keep going up. (say) 55% of the time they go up, 45% of the time they go down, so *on average* momentum works. But if they go down *they all* (tend to) *go down together*. As high B/M stocks have “common movement” so past winners move together, and a portfolio win - lose will “explain” expected returns in a factor model.**

ii. **Fact:**

$$R^{ei} = \alpha_i + b_i r_{mrf} + h_i hml + s_i smb + m_i umd + \varepsilon_i$$

**works great, “umd” factor captures 10 momentum portfolios.**

- iii. Does it make any sense? FF want some story about “risk premium.”

11. What is the FF model? Where does it come from?

(a) **ICAPM: “State variables of concern to investors”** p. 77

- i. **Story: People lose jobs in recessions.**
- ii. ***Given* market beta, they avoid stocks that go down in recessions → drive down prices → drive up expected returns.**

- iii. Now expected returns depend on tendency to go down in recessions as well as market beta.
  - iv. HML goes down in recessions, “proxies”
- (b) APT: “Minimalist interpretation.” p. 76 The central fact is high  $R^2$  in time series regression.
- i. Given hml has a premium, high time series  $R^2$  means other size and B/M portfolios will follow. Suppose  $R^2 = 1$ ,

$$R_t^{ei} = b_i r_{mrf_t} + h_i hml_t + s_i smb_t + 0$$

→

$$E(R_t^{ei}) = b_i E(r_{mrf_t}) + h_i E(hml_t) + s_i E(smb_t)$$

- ii. The same logic holds if  $R^2$  is large. Each asset is (close to) a *portfolio* of rrmf, hml, smb, so must have the same return, or you can make huge profits long the asset short the portfolio.
  - iii. Thus, the central puzzle is that HML seems mispriced by CAPM. Given HML mispricing other portfolios follow by APT logic
  - iv. The central finding of the paper is that size, B/M portfolios *move together*, high  $R^2$ . This survives even if the value premium disappears. “Irrational pricing” stories can describe why mean returns of BM stocks are high, but why should they all move together on news?
  - v. APT/ICAPM? Will it still work on non size-B/M portfolios? APT says only if they still give high  $R^2$ .
- (c) Did you not follow that? If so, is FF really a “model”? How is this better than the “characteristic model”  $E(R^i) = \lambda(B/M_i)$ ? If not, Let’s spend a week thinking about what constitutes a model!

12. Note: The conventional CAPM like the FF model is a model of *variance* as well as a model for *means*.

$$R_t^e = \alpha_i + \beta_i R_t^{em} + \varepsilon_{it}$$

means

$$cov(R_t^{ei}, R_t^{ej}) = \beta_i \beta_j \sigma^2(R_t^{em}) + cov(\varepsilon_{it}, \varepsilon_{jt})$$

(Quiz: why no cross terms  $cov(R^{em} \varepsilon)$ ?) In matrix notation,

$$cov(R^e, R^{e'}) = \beta \beta' \sigma^2(R^{em}) + \Sigma$$

Sometimes we also assume  $\Sigma$  is diagonal, so this is a “one factor structure.” Even if not, you see that we are describing a lot of the covariance of returns with a single common factor. Notice  $\alpha$  does not matter for this decomposition of variance; the relative size of  $\sigma^2(R^{em})$  and  $\Sigma$ ,  $R^2$  and the potential diagonality of  $\Sigma$  do matter for “factor structure.” For our usual question about *mean* returns  $\alpha$  does matter (it’s everything) and  $R^2$ , size or diagonality of  $\Sigma$ , are basically irrelevant. (They only matter because higher  $R^2$  means higher  $t$  statistics, and thus better measures.)

13. Do we need all three factors? Why do Fama and French include smb, given that size portfolios are perfectly explained by betas (see graph above)? This is a deep question.

- (a) The answer is, in brief, that they could have left size out as a model of *average returns*, but that size is important as a model of *returns*, i.e. return variance. The small stocks often go off their own way, all together. This movement doesn't generate an additional premium, but it is an important component of the variance of typical (small!) stocks.
- (b) For many purposes, we want to include extra factors that explain variance even if those factors do not explain mean. For example, for risk management, you want a hedge portfolio that closely matches the assets you're hedging. You don't care if there is extra premium to the hedge portfolio, you care that its returns match your asset. Also, if we recognize the smb factor, the residual becomes much smaller. Standard errors all depend on the variance of the *residual*, so soaking up residual variance makes everything else better measured.
- (c) To see these points, go back to the CAPM. Suppose the CAPM works perfectly, and we price an individual stock,

$$E(R^{ei}) = \beta_i E(R^{em})$$

But suppose when we run the CAPM, we include an industry portfolio,

$$R_t^{ei} = \alpha_i + \beta_i R_t^{em} + \gamma_i R_t^{eI} + \varepsilon_{it}$$

Obviously, we will see  $\gamma_i \neq 0$  – stocks load a lot on industry portfolios. If we take averages, we see

$$E(R_t^{ei}) = \alpha_i + \beta_i E(R_t^{em}) + \gamma_i E(R_t^{eI}) \quad (28)$$

The industry portfolio has a positive mean (see above graph of industry portfolios). Now, we have a puzzle. We assumed the CAPM was completely right, but it looks like we're going to get a multifactor model out, as both market and industry premiums are high, and both the market and industry returns generate betas. How do we resolve this puzzle?

- (d) The easiest way to resolve this puzzle is to include an “orthogonalized” or “beta-hedged” industry portfolio instead. (If you remember regressions, “orthogonalizing” right hand variables is often recommended, and it makes single and multiple regression coefficients the same.) First run

$$R_t^{eI} = \alpha_I + \beta_I R_t^{em} + \varepsilon_{It}$$

If the CAPM is right, then

$$E(R^{eI}) = \beta_I E(R^{em})$$

Now construct

$$R_t^{eI*} = R_t^{eI} - \beta_I R_t^{em}$$

If the CAPM is right, this beta-hedged industry portfolio has mean zero

$$E(R_t^{eI*}) = E(R_t^{eI}) - \beta_I E(R_t^{em}) = 0$$

Now think about running

$$R_t^{ei} = \alpha_i + \beta_i R_t^{em} + \gamma_i R_t^{eI*} + \varepsilon_{it}$$

What will happen?

- i.  $\gamma_i > 0$ ,  $R^2$  improves,  $t$  statistics improve,  $\sigma(\varepsilon_i)$  decreases. The model of *variance* improves
- ii.

$$E(R_t^{ei}) = \beta_i E(R_t^{em}) + \gamma_i E(R_t^{e*I}) = \beta_i E(R_t^{em}) + \gamma_i 0$$

The mean of the new factor is zero, so the predictions of this “two-factor model” are the same as the predictions of the CAPM. The model of *means* is unchanged.

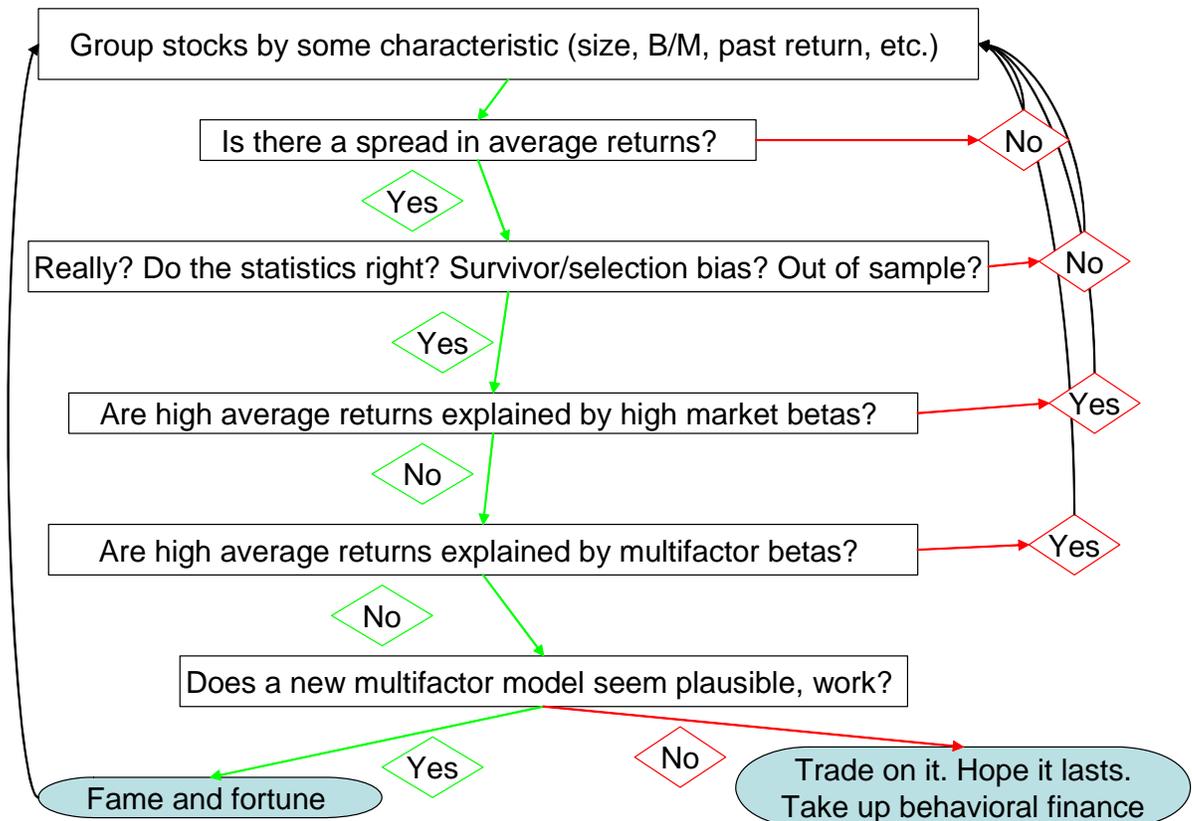
- iii. Exercise: Show that the model (28) also has zero alpha and produces the same mean return as the CAPM. Hint: Use  $R^{eI} = \beta_I R^{em} + \varepsilon^I$ .
- (e) As you can see, the central part of the puzzle was that  $R^{eI}$  and  $R^{em}$  were correlated with each other. If they had been uncorrelated to start, we wouldn't have gotten confused.
- (f) Aha. So to summarize *A new factor, though useless for means, may be useful for explaining the variance of returns. The test for this situation is whether the existing factors account for the mean of the new factor.* In the case of FF, we run

$$smb_t = \alpha_s + b_s rmr f_t + h_s hml_t + \varepsilon_{st}$$

If  $\alpha_s = 0$  then we can achieve the same *pricing* results without *smb*. But we will lose  $R^2$ , precision, and the ability to hedge small firm return variance. If  $b_s$  and  $h_s$  are equal to zero then the small stock *premium*  $E(smb)$  is the same as the small stock  $\alpha_s$ . If  $b_s$  and  $h_s$  are not zero and  $\alpha_s = 0$ , then the small stock premium exists, but it's earned for exposure to the other factors.

14. A summary chart of the methodology here

### Empirical Asset Pricing Flowchart



15. A big picture for “dissecting anomalies” and the whole question of multivariate forecasts:

(a) Recall

$$dp_t \approx E_t \sum_{j=1}^{\infty} \rho^{j-1} r_{t+j} - E_t \sum_{j=1}^{\infty} \rho^{j-1} \Delta d_{t+j}$$

and our lovely interpretation:  $dp$  forecasts returns because it *reveals to us* market expectations. If expected returns go up (some signal the market sees and we do not) then  $p$  goes down,  $dp$  goes up.  $B/M$  works the same way as  $dp$ .

- (b) Ok, but then it seems  $dp$  is the perfect predictor! It reveals to us everything markets know! How can any other variables help to predict? For example, if variable  $z_t$  says expected returns are higher, then that means dividend yields are higher, and reveals the information to us. We don't need variable  $z_t$ . Similarly, we interpreted  $dp$  forecasts to say that 100% of  $dp$  variation came from expected returns. Well, if  $z_t$  forecasts returns, it seems like we can forecast more than 100% of returns which makes no sense!
- (c) No!  $dp$  reveals to us the market's expectations for the *sum* on the right hand side. If  $z_t$  forecasts returns to rise *and* dividend growth to rise, then it can help to forecast returns – and dividend growth. Thinking conversely, if traders' expectations of returns and dividend growth rose at the same time, then there would be no effect on  $dp$ . This is a reasonable story for a recession – both higher growth (because the level is low) but also higher risk aversion.
- (d) Similarly, if  $z_t$  forecasts one year returns  $r_{t+1}$  but forecasts longer term returns  $r_{t+j}$  to go in the opposite direction, then it can help to forecast one year returns without affecting (in the presence of)  $dp$ .
- (e) In fact, for an extra variable  $z_t$  to help forecast returns, it *must* either also forecast dividend growth, or it must help to forecast longer term returns.
- (f) Fama and French “dissecting anomalies” quotes: This is why additional “cashflow forecast” anomaly variables help to forecast returns.
- (g) “Discount rates” the cay experiment turns out to forecast the time path of returns.

1. (After reading “Dissecting anomalies”) Regressions summary. We have run a lot of different regressions that look almost alike but are *totally different* in their interpretation

- (a) Forecasting

$$R_{t+1}^{em} = a + bx_t + \varepsilon_{t+1}; t = 1, 2, \dots, T$$

- (b) The “market model” of returns (return variance)

$$R_t^{ei} = \alpha_i + \beta_i R_t^{em} + \varepsilon_t^i; t = 1, 2, \dots, T \text{ for each } i$$

- (c) FF’s three-factor model of returns (return variance)

$$R_t^{ei} = \alpha_i + b_i r_{mrf_t} + h_i h_{ml_t} + s_i s_{mb_t} + \varepsilon_t^i; t = 1, 2, \dots, T \text{ for each } i$$

- (d) The CAPM model of mean returns. (We implicitly run this when we look at expected return vs. beta. We will run this “cross-sectional regression” explicitly soon.)

$$E(R_t^{ei}) = \beta_i \lambda_m + \alpha^i; i = 1, 2, \dots, N$$

- (e) The slope coefficient in d should equal the mean market return (since its beta is one)  $\lambda_m$  should =  $E(R^{em})$ , so we sometimes force that in the implicit cross sectional “regression”

$$E(R_t^{ei}) = \beta_i E(R^{em}) + \alpha^i; i = 1, 2, \dots, N$$

- (f) Fama and French. They do option e. They are implicitly running a cross sectional regression with the slopes equal to means of the factors. Table 1 is just data for this regression

$$E(R_t^{ei}) = b_i E(r_{mrf_t}) + h_i E(h_{ml_t}) + s_i E(s_{mb_t}) + \alpha_i; i = 1, 2, \dots, N$$

- (g) The cross-sectional characteristic regression. Rather than Table 1A, FF dissecting anomalies and discount rates describe mean returns by a characteristic regression

$$E(R_t^{ei}) = a + bE[\log(B/M_{it})] + cE[\log(ME_{it})] + \varepsilon^i; i = 1, 2, \dots, N$$

more generally with  $C_i$  a vector of characteristics

$$E(R_t^{ei}) = a + bC_i; \varepsilon^i; i = 1, 2, \dots, N$$

- (h) The characteristic regression is the same thing as a forecasting regression. (Note sometimes there are fixed effects,  $a_i$  or  $a_t$ )

$$\begin{aligned} R_{t+1}^{ei} &= a + b \log(B/M_{it}) + c \log(ME_{it}) + \varepsilon^i; t = 1, 2, \dots, T \quad i = 1, 2, \dots, N \\ R_{t+1}^{ei} &= a + bC_{it} + \varepsilon_{t+1}^i \end{aligned}$$

## 6.1 Fama and French Multifactor Anomalies Questions

NOTE: In previous years, I handed out these questions for you to mull over and then discuss in class. This year, I took a subset and put them on the problem set for you to write out answers. You had enough to do so I did not also post these questions. However, here they are in case you would like a self-study guide to reading the papers. The answers follow.

Please be ready to answer, pointing to statements, numbers, or pictures in the papers. Note: Read the bottom of p. 55 and 56. The “model” is equation (1), not equation (2)! A big point today is to distinguish the meanings of (1) and (2)!

1. In Table 1, which kinds of stocks have higher vs. lower average returns?
2. How do Fama and French define “value” and “small” stocks?
3. Do “value” stocks have high book to market ratios or low book to market ratios?
4. Are small stocks ones with small numbers of employees, small plants, etc.
5. Do FF’s “growth” stocks have fast-growing earnings, assets, or sales?
6. Relate Fama and French’s Table 1 panel A to forecasting regressions like we ran last week? What regression would capture the same ideas?
7. Does the spread in average returns in Table 1A present a puzzle, by itself? (Hint: why might you not just go buy small value stocks based on the evidence of this table?)
8. How are FF’s “SMB” and “HML” factors constructed? (one sentence)
9. How is Fama and French’s Table 1 Panel B regression different from regressions you would run to check the CAPM?
10. Can we summarize Fama and French’s model amount to saying “We can explain the average returns of a company by looking at the company’s size and book/market ratio?”
11. Does variation in market betas across the 25 portfolios explain the variation in average returns across the 25 portfolios?
12. What does explain variation in average returns across the 25 portfolios?
13. In “Discount rates” and overheads, I show CAPM betas explain size portfolios very well. Yet in Table 1, market betas are about 1 across the full range of size. What explains the difference between the results?
14. Do the strong t statistics on hml and smb in Table I, plus the large  $R^2$ , verify that the Fama French model is a good one?
15. Every model should have a test. What is the test of the FF model, and does it pass?
16. Is it a tautology to explain expected returns in 25 size and B/M portfolios by betas on size and B/M factors?

A: No. But it’s really subtle. Consider the letter of the alphabet example.



17. How does a pure value sort work – not just the double sort on value and size? Does replacing B/M with similar variables like cashflow/price or earnings/price give similar results, or is B/M really special?
18. Which gets better returns going forward, stocks that had great past growth in sales over the last 5 years, or stocks that had poor past growth in sales?
19. How do Fama and French explain the average returns of stocks sorted on sales growth?
20. Sales growth and B/M are very correlated across firms. In the double-sort portfolios (which are like multiple regressions) of Table IV and V, does sales rank still help to forecast returns controlling for B/M? Does B/M still help to forecast returns controlling for sales growth? Does the independent movement in expected returns with sales growth, holding B/M constant, correspond to the b, s or h betas? (Note FF don't say much about this.)
21. Which results show the “long-term reversal” effect in average returns best? Which show the “momentum” effect best? pre 63.
22. Why do the sorts in Table VI stop at month -2 rather than go all the way to the minute the portfolio is formed?
23. Does the FF model explain every anomaly thrown at it in this paper?
24. Are the returns to momentum portfolios correlated with the returns to value?
25. What is FF's “minimalist” interpretation of their model (p. 5, p. 75)
26. Do FF think their model is a ICAPM or an APT? What do you think?
27. It looks like we should all buy value, but we can't all buy value, someone has to hold the growth stocks. If we all try to buy value, the value effect will disappear because we drive up the prices. How to Fama and French address this conundrum? Do they think investors are just too behavioral to notice value? Do they think the effect will go away when investors wake up? (hint, p. 76, 77)
28. Momentum seems to be a big problem for the model. What do Fama and French have to say about momentum?
29. (Though about the introduction, these are easier to answer after you've read the paper.) On p. 55, why do FF refer to (1) as their “model,” and not (2)?
30. On p. 56, FF say “the three factor model in (1) seems to capture much of the cross-sectional variation in *average* stock returns” (my emphasis). What result in what table supports this statement?
31. on p. 56, bottom, FF say “the three factor model in (1) and (2)...is a parsimonious description of returns and average returns.” Why did they add (2) and make the distinction between “returns” and “average returns?” What additional results in what table support the “returns” word?

## 6.2 Discount rates questions

These questions cover only this week's reading, p. 1058-1064.

1. Figure 6 says expected returns are higher for value portfolios. Does the paper say this is the value puzzle?
2. What central feature of Figure 6 captures FF's "explanation" of the value puzzle?
3. On p. 1060 I say "Covariance is in a sense Fama and French's central result." What table or set of numbers in Fama and French convey this result?
4. What regression does "discount rates" suggest to provide the same information as FF's Table 1A, in the same way we forecast returns last week?

## 6.3 Fama and French Dissecting Anomalies Questions

The point of this paper is to look at momentum, and a bunch of additional variables that appeared since the size and B/M work. Are they real? Are they subsumed in size, B/M? Are they all independent, or are some subsumed by others? (1654 "which have information about average returns that is missed by the others.") The paper also looks at what anomalies are there in big stocks, vs. what is just a feature of microcaps, which can't really be exploited. Take some time with this paper to really digest Table 2 and 4. Finally, the paper agonizes about functional form. Is expected return really related to a firm's B/M, to the log of B/M, to which decile of B/M a firm is in, etc.? Note the entire object of the paper is to extend Table 1 panel A of multifactor anomalies, the description of expected returns as a function of characteristics. Many of the variables have inspiration as cashflow forecasts – *variables which forecast cash flows should help B/M to forecast returns*. My questions go through the tables and facts first, then come back to the introduction

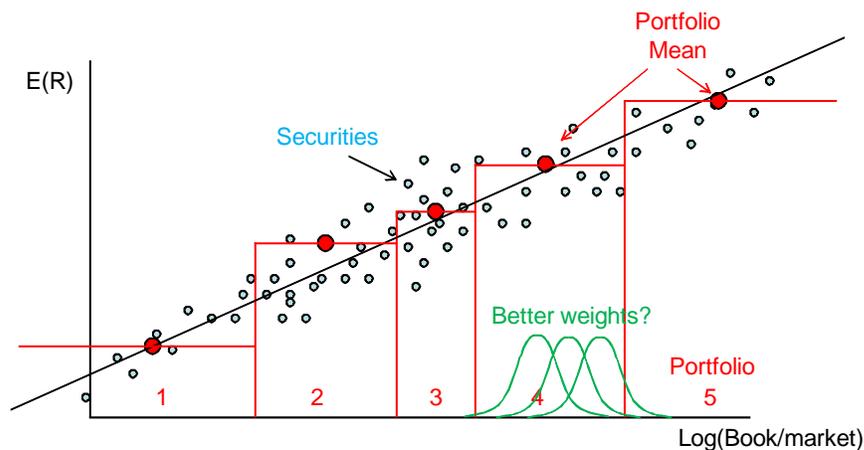
1. How do FF define "Microcap" and "small" stocks? What percentage of stocks are "Micro"? What fraction of market value do "micro" stocks comprise? How can the percentile breakpoint that defines tiny be different from the fraction of tiny stocks in the sample?
2. Do small and micro stocks have different mean and standard deviation of returns than bigger stocks? Why are the VW and EW average returns in Table I so different?
3. Are the average returns in Table II raw, excess, or adjusted somehow? Do they represent returns, or alphas, or something else?
4. Explain the first row of Momentum and then Net stock issues (Market) in Table II. What do the numbers mean?
5. Why are the t- statistics for the High-Low portfolio so much better than for the individual portfolios?
6. Which anomalies produce strong average hedge returns for all three size groups? What numbers in Table II document your answer? (Hint: start by reading the H-L returns, then the H-L t stats, then look at the remaining columns)
7. Which anomalies seem only to work in tiny stocks in Table II?

8. Which anomaly gives the highest Sharpe ratio in Table II? (Help, there are no Sharpe ratios in Table II! Hint: how is a t statistic computed? You can translate from t to Sharpe ratios.)
9. The Profitability sort seems not to work in Table II. (Point to numbers). How did people think it was there? (Hint: 1663 pp2) ns, not each variable at a time.
10. Explain why the numbers in Table III jump so much between 4 and high.

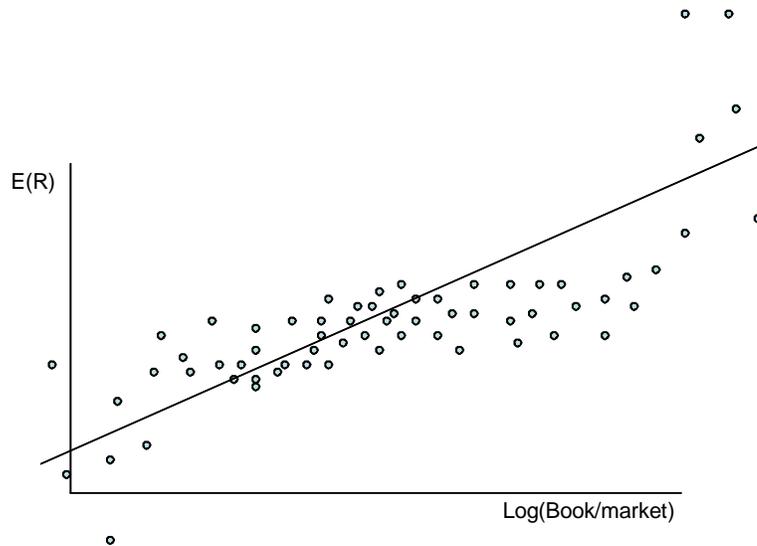
**Note** on the way to Table IV. Table IV has “Fama-MacBeth regressions”. We’ll study those in detail a bit later. For now, you can think of them as regressions across individual stocks  $i$ , to determine how average returns depend on characteristics like size and book/market,

$$E(R^i) = a + b_1 \log(MC_i) + b_2 \log(B/M_i) + b_3 Mom_i + \dots + \varepsilon_i; \quad i = 1, 2, \dots, N.$$

If all works well, this regression gives the same information as splitting things into 5 groups and looking at group means. But the paper is all about the pitfalls of each method vs. the other. One reason for doing regressions is there is no way to split things into groups based on 2,3,4, etc. variables, to see whether, for example, momentum is still important after accounting for size and B/M. 1666 below III, “which anomalies are distinct and which have little marginal ability to predict returns?” But regressions need to take more of a stand on functional form, which FF worry about a lot. (“pervasive” is also about functional form though. It’s only “pervasive” if expected returns are linear in the portfolio number.)



Sorted portfolios and cross-sectional regressions.



A warning on OLS equally-weighted cross-sectional regressions

11. Explain what the first two rows of MC and B/M columns mean in Table IV.
12. “The novel evidence is that the market cap (MC) result draws[size effect] much of its power from microcaps.” (p. 1667) What numbers in Table IV are behind this conclusion?
13. Should the intercept be zero in the regressions of Table IV?
14. What is a “good” pattern of results in Table IV? Which variables have it, and which do not?
15. Overall, do any of the anomaly variables drive the other ones out in a multiple regression sense, or does each seem to give a separate piece of information about expected returns?
16. In the conclusions p. 1675, FF say “The evidence..is consistent with the standard valuation equation which says that controlling for B/M, higher expected net cashflows...imply higher expected stock returns” and “Holding the current book-to-market ratio fixed, firms with high expected future cash flows must have high expected returns” Isn’t this the fallacy that “profitable companies have higher stock returns” , or “confusing good companies with good stocks”? (Hint: “controlling for B/M” is important! Think about our present value identity.)
17. FF start out comparing regressions and sorts (1654, top). How is a regression the same thing as a sort? What regression would you run to achieve the same thing as a BM sort?
18. FF point out dangers of the common practice of sorting stocks by some variable, and then looking at the average returns of the 1-10 spread portfolio. What don’t they like about this practice?
19. FF continue by pointing out advantages and disadvantages of cross sectional regressions vs. portfolio sorts. What are they?  
**Note:** If you can’t directly answer the following questions from the paper, at least think about what else you need to know in order to figure out the answer.
20. Do these new average returns correspond to new dimensions of common movement across stocks, as B/M and size corresponded to B/M and size factors?

21. What is the highest Sharpe ratio you can get from exploiting one of these anomalies? (Choose any one).
22. What is the highest Sharpe ratio you can get from combining all these anomalies and exploiting them as much as possible?
23. It seems we get better returns and higher t statistics the finer we chop portfolios. Can you make anything look good by making 100 portfolios and then looking at the 1-100 spread? (FF don't talk about this, it's a puzzle for you. An accurate answer takes a few equations, but just think through the issue and guess what would happen as you subdivide finer and finer.)

#### 6.4 Discount rates multivariate sections questions

These questions cover p. 1053-1058 and 1058-1064, and 1098-1099

1. Does cay help to forecast market returns?
2. In the context of the present value identity, how can cay help to forecast returns given that dividend yields reveal the market's return forecast?
3. In what way do the first two columns of Figure 5 differ from the impulse-response function based only on returns and dp that you calculated?
4. In the final column of Figure 5, which components of the present value identity also change so that cay can help to forecast one-year returns without changing the dividend yield?
5. On the top of p. 1062 I advocate running some regressions. Which Fama French table runs regressions like these?
6. How does the "cross-section"  $\log(B/M)$  coefficient in Table AIII compare to the coefficients in FF's Table IV? (Roughly). Why is the "portfolio dummies" coefficient so much larger?

## 6.5 Fama and French Multifactor Anomalies Questions and Answers

Note: Read the bottom of p. 55 and 56. The “model” is equation (1), not equation (2)! A big point today is to distinguish the meanings of (1) and (2)!

1. In Table 1, which kinds of stocks have higher vs. lower average returns?

A: Value and small. Table 1 panel A

2. How do Fama and French define “value” and “small” stocks?

A: Table I caption. Based on total market value of equity, and ratio of market value to book value. They form portfolios every year based on June values.

3. Do “value” stocks have high book to market ratios or low book to market ratios?

A: Remember low market value, hence high B/M.

4. Are small stocks ones with small numbers of employees, small plants, etc.

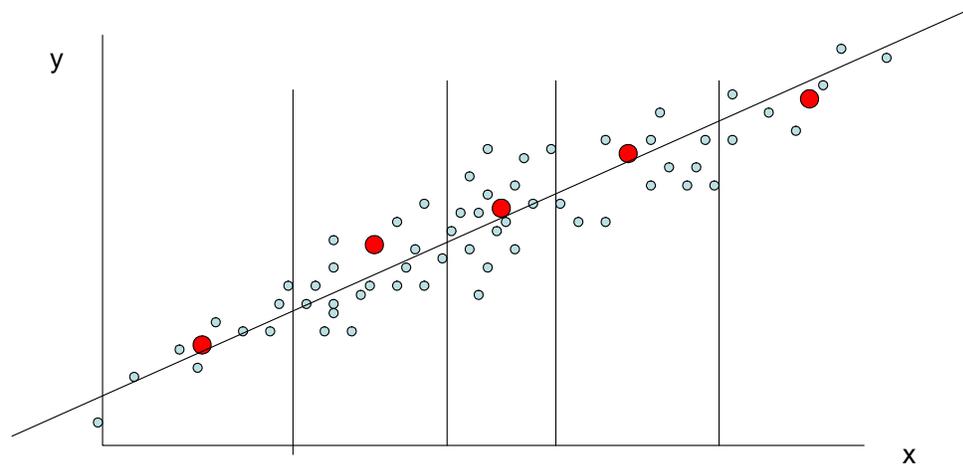
A: Not necessarily. It’s a market value sort, not a book value or other sort. Thus, it’s also a 1/price kind of variable. In fact, it turns out that “small” companies, with small numbers of employees, book assets, etc., don’t earn any special returns. The returns are good *only* if you define “small” in a way that involves low market prices.

5. Do FF’s “growth” stocks have fast-growing earnings, assets, or sales?

A: No and *this is important*. Wall street “growth” stocks means stocks with fast-growing earnings or similar features. FF mean just “high market/book” stocks, i.e. “overpriced” stocks. Getting definitions straight is 90% of the battle in this business. It turns out that FF’s “growth” stocks usually *are* growing fast, high turnover, etc., but that’s not how FF define them. (That’s documented in other FF papers. Here, note that high sales-growth companies have “growth” values of  $h$ . ) Wall St. terminology *is* different, however, and worth remembering. “Growth” managers would be insulted if you told them they invest in overpriced stocks!

6. Relate Fama and French’s Table 1 panel A to forecasting regressions like we ran last week? What regression would capture the same ideas?

A: They don’t run regressions in this paper (Yes in other papers). They just form portfolios based on B/M and size in year  $t$  and see how they do in year  $t+1$ . It’s basically the same thing of course. Table 1 Panel A is basically this, with  $y$  = average return and  $x$  = book/market ratio. So they could have run  $R_{t+1}^i = a + b(B/M_{it}) + \varepsilon_{i,t+1}$ . “Discount rates” talks a lot about this equivalence.



7. Does the spread in average returns in Table 1A present a puzzle, by itself? (Hint: why might you not just go buy small value stocks based on the evidence of this table?)  
 A: It would not be a puzzle if betas were high where expected returns are high. Then the high returns would be compensation for risk.
8. How are FF's "SMB" and "HML" factors constructed? (one sentence)  
 A: See Table 1 caption. Basically as big portfolios of large - small and value - growth firms. There is some criticism of FF that the HML factor equally weights the subcategories, giving it a bias towards small firms.
9. How is Fama and French's Table 1 Panel B regression different from regressions you would run to check the CAPM?  
 A: It's the same, but there are more factors on the right hand side.
10. Can we summarize Fama and French's model amount to saying "We can explain the average returns of a company by looking at the company's size and book/market ratio?"  
 A: NO. The *model* says you get high average returns for *covarying* with the B/M portfolio, not for *being* a high B/M firm. A firm that *was* value but *acted* like growth should get the growth premium.
11. Does variation in market betas across the 25 portfolios explain the variation in average returns across the 25 portfolios?  
 A: No, market betas are all about one. Table 1, Panel B
12. What does explain variation in average returns across the 25 portfolios?  
 A: size (s) and book/market (b) betas. Table 1 Panel B
13. In "Discount rates" and overheads, I show CAPM betas explain size portfolios very well. Yet in Table 1, market betas are about 1 across the full range of size. What explains the difference between the results?  
 A: Multiple regression vs. single regression. The CAPM explains SMB pretty well too. But size correlates with SMB, so in a multiple regression we see SMB betas take over from CAPM

betas. This does not mean the CAPM is wrong – the capm says that average returns line up with *single* regression betas on the market, not with *multiple* regression betas. This table does not show the CAPM is wrong – you need another table for that that uses only single regression betas. As an example, industry portfolios will always enter if you add them, even if the CAPM is right.

14. Do the strong t statistics on hml and smb in Table I, plus the large  $R^2$ , verify that the Fama French model is a good one?

A: NO. or at least not for this purpose. The model is (1) not (2), the purpose is to understand average returns, not the variation in returns, the question is whether intercepts (alphas) are zero. Strong betas and high  $R^2$  are meaningful, to say the model captures a lot of risk, it is a good description of *returns* (i.e. variation in returns), but not that it captures *average returns*.

15. What meaning does the  $R^2$  in Table I have? What words from the paper follow from the  $R^2$  values

A: The  $R^2$  is important. Where there is mean there must be covariation, otherwise Sharpe ratios would explode. It reflects the fact that *all the value stocks move up and down together*. They must do this, so that the diversified portfolio of HML *only* earns its premium and not an astronomical Sharpe ratio. This is the “APT” interpretation of Fama and French. As we will see the “APT” states that a high  $R^2$  implies that alphas can’t be too big. Words like “explains returns” as opposed to “explains average returns” refer to the  $R^2$ .

16. Every model should have a test. What is the test of the FF model, and does it pass?

Answer: the test is whether the alphas are jointly equal to zero. P. 57, “The F test...” reports that it fails. The reason though is that the  $R^2$  are so high. It’s like a t test –  $\alpha/\sigma(\alpha)$  can be large because  $\sigma(\alpha)$  is low, not because  $\alpha$  is large. The model’s success is that the alphas are so small. Statistics lets us show that the glass is only 95% full, and the 5% is not due to chance. The point of looking at all the tables is that the glass is indeed 95% full! It’s an interesting comment on statistics that this, the most successful model in the last 20 years, is decisively rejected.

17. Is it a tautology to explain expected returns in 25 size and B/M portfolios by betas on size and B/M factors?

A: No. But it’s really subtle. Consider the letter of the alphabet example.

18. How does a pure value sort work – not just the double sort on value and size? Does replacing B/M with similar variables like cashflow/price or earnings/price give similar results, or is B/M really special?

A: Table II/III top

19. Which gets better returns going forward, stocks that had great past growth in sales over the last 5 years, or stocks that had poor past growth in sales?

A: Poor – see Table II.

20. How do Fama and French explain the average returns of stocks sorted on sales growth?

A: Table III it’s mostly a value effect. I love this one because it has no price in it at all. And Wall Street intuition goes exactly the other way. Again, the expected returns “should” correspond to beta – low sales firms should have higher average returns – and higher betas!

21. Sales growth and B/M are very correlated across firms. In the double-sort portfolios (which are like multiple regressions) of Table IV and V, does sales rank still help to forecast returns controlling for B/M? Does B/M still help to forecast returns controlling for sales growth? Does the independent movement in expected returns with sales growth, holding B/M constant, correspond to the b, s or h betas? (Note FF don't say much about this.)

A: I put the numbers in a table to get a better sense, as I couldn't follow the 1-2 stuff. Holding sales growth constant, you still see very strong value effects. Holding B/M constant, however, I see almost negligible sales growth effects. 0.47 to 0.52, 0.93 to 1.11. And since these are big portfolios, the low sales growth might be tilted to more value firms within the portfolios.

		sales		
		high	med	low
B/M	growth	0.47	0.49	0.52
		0.64	0.69	0.74
	value	0.93	0.94	1.11

The market bs are all 1 as usual.

		sales		
		high	med	low
B/M	growth	1.10	1.03	1.00
		1.12	1.00	0.99
	value	1.17	1.06	1.01

The small s's increase as you go down. Value firms are also small. As we move right to left, we see the usual U shaped pattern – extremes are more volatile firms, and small firms are more volatile

		sales		
		high	med	low
B/M	growth	0.49	0.31	0.55
		0.63	0.48	0.50
	value	0.87	0.74	0.97

Now, the interesting part. The hml betas increase as you go down, as they should. The hml betas do not increase as you go from left to right, though the expected returns did. Both are slight, so it's not really a rejection of the model. Both might really be flat as you go from left to right. So I really read it that sales growth worked only as a proxy for B/M. However, the point estimates say that the slight rise in expected returns as you go from left to right is contradicted by the slight decline of h as you go from left to right.

		sales		
		high	med	low
B/M	growth	-0.33	-0.14	-0.04
		0.31	0.25	0.32
	value	0.75	0.70	0.68

		intercept a		
		high	med	low
B/M	growth	-0.00	0.00	-0.06
		-0.19	-0.00	0.00
	value	-0.19	-0.07	0.07

22. Which results show the “long-term reversal” effect in average returns best? Which show the “momentum” effect best?

A: Table VI, 60-13 since they leave out the momentum part. 12-2 shows momentum best, note it doesn’t work so well pre 63.

23. Why do the sorts in Table VI stop at month -2 rather than go all the way to the minute the portfolio is formed?

A: Any measurement error is then common to sort and returns, inducing the false appearance of reversion. This is “bid-ask bounce” on p. 66.

24. Does the FF model explain every anomaly thrown at it in this paper?

A: No, it’s a disaster on momentum. Betas go the wrong way. Table VII. It also leaves a pretty big negative alpha for small growth stocks in Table I.

25. Are the returns to momentum portfolios correlated with the returns to value?

A: Value and momentum are highly correlated. You see correlations in the betas of momentum portfolios on HML, See Table VII The trouble is the correlation goes the wrong way.

26. What is FF’s “minimalist” interpretation of their model (p. 5, p. 75)

A: that the factors soak up returns (good factor model, high R2), so the 25 are essentially just different portfolios of the 3, and that the 3 factor betas sum up (without “explaining”) most anomalies. Read prose p.5 and 75. This is incredibly useful! FF’s model is used in practice so we know how much of a new anomaly is just another version of an old one – hml, smb, capm – and how much is different.

27. Do FF think their model is a ICAPM or an APT? What do you think?

P. 76. They lean to ICAPM, but we’ll come back to this once we learn a bit more what the symbols mean. I think APT.

28. It looks like we should all buy value, but we can’t all buy value, someone has to hold the growth stocks. If we all try to buy value, the value effect will disappear because we drive up the prices. How to Fama and French address this conundrum? Do they think investors are just too behavioral to notice value? Do they think the effect will go away when investors wake up? (hint, p. 76, 77)

A: Read p. 76, 77. They think that value stocks correlated with a “state variable” such as employment. People know the good returns are there, but don’t want to hold stocks that will tank when they lose their jobs. (loosely). Hmm, we should do a week on theory to know what all this means...

29. Momentum seems to be a big problem for the model. What do Fama and French have to say about momentum?

A: p. 81. Maybe it's data snooping and will go away. (It didn't) Maybe it's irrational, but they caught the behavioral guys making up new theories for every fact. Maybe we need another factor. (let's hope not!) Alas, it does seem to be another factor; it's much harder to come up with any "rational" or "irrational" story for it. Rational – why should we care about these stocks? Irrational – why should they all move together ex post? Note it's hard to trade, and requires turning over the portfolio every year. It also is a "new telescope" for small autocorrelation, and a tiny component of asset *prices* ("discount rates") because it lasts so short a time.

30. (Though about the introduction, these are easier to answer after you've read the paper.) On p. 55, why do FF refer to (1) as their "model," and not (2)?

A: The point of the model is expected returns. (2) only defines the betas. Taking the mean of (2), you get an  $a_i$  term in (1). The point of (1) is that it has no  $a_i$  term.

31. On p. 56, FF say "the three factor model in (1) seems to capture much of the cross-sectional variation in *average* stock returns" (my emphasis). What result in what table supports this statement?

A:  $R^2$  in Table I

32. on p. 56, bottom, FF say "the three factor model in (1) and (2)...is a parsimonious description of returns and average returns." Why did they add (2) and make the distinction between "returns" and "average returns?" What additional results in what table support the "returns" word?

A: (2) is a description of variance, and the high  $R^2$  makes it a good "description of returns." (1) is a description of mean returns, and the low or zero  $a_i$  means mean returns are high where betas are high.

## 6.6 Discount rates questions and answers

These questions only reflect the cross sectional section p. 1058-1064.

1. Figure 6 says expected returns are higher for value portfolios. Does the paper say this is the value puzzle?

A: No. The puzzle is that betas don't also rise, p. 1058 "The fact that betas do not rise with value is really the heart of the puzzle"

2. What central feature of Figure 6 captures FF's "explanation" of the value puzzle?

A: The fact that  $h \times E(hml)$  lines up with  $E(r)$ . "Higher average returns do line up well with larger values of the  $h_i$  regression coefficient." 1059

3. On p. 1060 I say "Covariance is in a sense Fama and French's central result." What table or set of numbers in Fama and French convey this result?

A: The large  $R^2$  in Table 1 B

4. What regression does "discount rates" suggest to provide the same information as FF's Table 1A, in the same way we forecast returns last week?

A:  $R_{t+1}^e = a + b \times BEME_{it} + c \times ME_{it} + \varepsilon_{t+1}$ , top of p. 1062 ( $C$  includes BEME and ME)

## 6.7 Fama and French Dissecting Anomalies Q and A

The point of this paper is to look at momentum, and a bunch of additional variables that appeared since the size and B/M work. Are they real? Are they subsumed in size, B/M? Are they all independent, or are some subsumed by others? (1654 “which have information about average returns that is missed by the others.”) The paper also looks at what anomalies are there in big stocks, vs. what is just a feature of microcaps, which can’t really be exploited. Take some time with this paper to really digest Table 2 and 4. Finally, the paper agonizes about functional form. Is expected return really related to a firm’s B/M, to the log of B/M, to which decile of B/M a firm is in, etc.? Note the entire object of the paper is to extend Table 1 panel A of multifactor anomalies, the description of expected returns as a function of characteristics. Many of the variables have inspiration as cashflow forecasts – *variables which forecast cash flows should help B/M to forecast returns*. My questions go through the tables and facts first, then come back to the introduction

1. How do FF define “Microcap” and “small” stocks? What percentage of stocks are “Micro”? What fraction of market value do “micro” stocks comprise? How can the percentile breakpoint that defines tiny be different from the fraction of tiny stocks in the sample?

A: 1656 or Table 1. The breakpoints are the 20% and 50% percentiles of the NYSE. 60% of stocks are micro, but account for 3% of microcaps. *Most stocks are tiny. Most value is in a few large stocks.* This means that equally weighted portfolios will always be weighted towards really small stocks. The sample includes amex and nasdaq which have many smaller stocks than NYSE, and breakpoints come from NYSE

2. Do small and micro stocks have different mean and standard deviation of returns than bigger stocks? Why are the VW and EW average returns in Table I so different?

A: Larger mean, and a good deal larger volatility.

3. Are the average returns in Table II raw, excess, or adjusted somehow? Do they represent returns, or alphas, or something else?

A: They are “characteristic-adjusted”, explained 1658 below II. sorts. This means, find the portfolio of 25 size/book/market whose size and B/M are closest, and subtract off that return. The text says that true size and book/market alphas gives similar results, though since there are some big alphas (small/growth) separating average returns and betas in the 25, I’m not altogether convinced. OTOH, FF argue that individual-stock hml, smb betas are measured badly and wander over time. Thus, they say, the characteristic is a better measure of beta than beta itself. Anyway, read the table as FF’s ideas about alphas after controlling for size and b/m.

4. Explain the first row of Momentum and then Net stock issues (Market) in Table II. What do the numbers mean?

A: this just leads to a discussion to make sure we understand table construction.

5. Why are the t- statistics for the High-Low portfolio so much better than for the individual portfolios?

A: We’re really not that interested in whether portfolio excess returns are different from zero. We want to know if they’re different *from each other*. If all averages were equal to each other but different from zero, it wouldn’t be that interesting. Each portfolio could be within

a standard error of zero, but if the long-short portfolio is significant, you have a trading strategy/anomaly.

6. Which anomalies produce strong average hedge returns for all three size groups? What numbers in Table II document your answer? (Hint: start by reading the H-L returns, then the H-L t stats, then look at the remaining columns)

A: read 1662 pp3. Issues, accruals, and momentum. Look at the High-Low number. Look for consistency across 4 size groupings, and consistency across VW and EW results.

Note: FF are really interested in what goes on in the microcap range. I'll focus on the results that survive in the big ranges.

7. Which anomalies seem only to work in tiny stocks in Table II?

A: Asset growth. Look at the numbers.

8. Which anomaly gives the highest Sharpe ratio in Table II? (Help, there are no Sharpe ratios in Table III! Hint: how is a t statistic computed? You can translate from t to Sharpe ratios.)

A:  $t = E(R) / (\sigma(R) / \sqrt{T})$ ;  $E(R) / \sigma(R) = t / \sqrt{T}$ . To annualize  $E(R) / \sigma(R)_{annual} = \sqrt{12} \times t / \sqrt{T} = t / \sqrt{T_{years}}$ ,  $\sqrt{T_{years}} = \sqrt{42.5} = 6.52$ . Thus, a  $t = 3.26$  translates to the market Sharpe ratio 0.5, and a  $t = 6.52$  translates to a Sharpe ratio of 1. Hedge funds think they can find Sharpes of 2 or more – good luck. Most of the ts are between 3 and 5, especially if you only look at big firms.

9. The Profitability sort seems not to work in Table II. (Point to numbers). How did people think it was there? (Hint: 1663 pp2)

A: 1663 pp2 *With controls for cap and B/M*. There is a profitability effect on its own, but size and B/M pick it up. This is a good instance of the point of the paper – what works *in the presence of the others*, what has *marginal* power, what is the *multiple* regression forecast of returns, not each variable at a time.

10. Explain why the numbers in Table III jump so much between 4 and high.

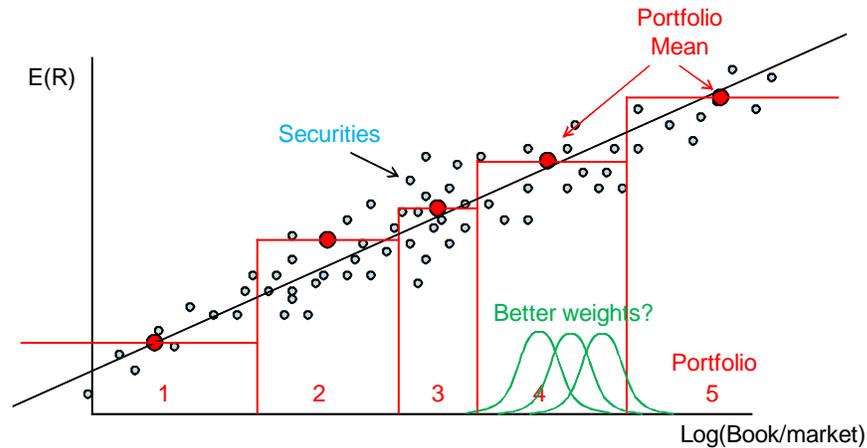
A: The 1/5 of extreme values of any distribution is way spread out. Table III momentum lets you make the connection between autocorrelation and momentum. Compare the mean returns and the spread in right hand variable between II and III. This is a case in which momentum itself rather than the portfolio number (which squishes the tails) might be a better variable. Functional form! Other cases work differently. Make a graph showing how distributions lead to large values of the x variable for the tails. Compare the returns in III to the average returns in II to infer the autocorrelation coefficient behind momentum.

**Note** on the way to Table IV. Table IV has “Fama-MacBeth regressions”. We’ll study those in detail a bit later. For now, you can think of them as regressions across individual stocks  $i$ , to determine how average returns depend on characteristics like size and book/market,

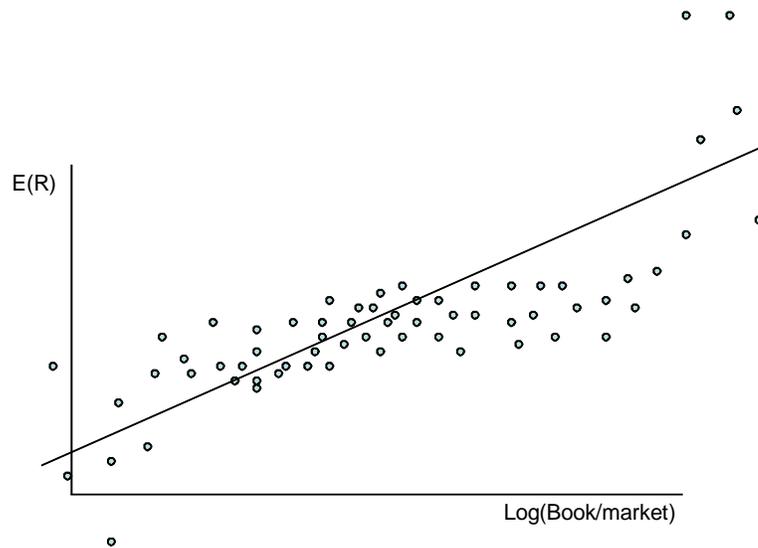
$$E(R^i) = a + b_1 \log(MC_i) + b_2 \log(B/M_i) + b_3 Mom_i + \dots + \varepsilon_i; \quad i = 1, 2, \dots, N.$$

If all works well, this regression gives the same information as splitting things into 5 groups and looking at group means. But the paper is all about the pitfalls of each method vs. the other. One reason for doing regressions is there is no way to split things into groups based

on 2,3,4, etc. variables, to see whether, for example, momentum is still important after accounting for size and B/M. 1666 below III, “which anomalies are distinct and which have little marginal ability to predict returns?” But regressions need to take more of a stand on functional form, which FF worry about a lot. (“pervasive” is also about functional form though. It’s only “pervasive” if expected returns are linear in the portfolio number.)



Sorted portfolios and cross-sectional regressions.



A warning on OLS equally-weighted cross-sectional regressions

11. Explain what the first two rows of MC and B/M columns mean in Table IV.  
A: you’re seeing the basic size and B/M effects in expected returns. Larger size means smaller ER, Larger B/M means larger ER. (see bottom 1667.)
12. “The novel evidence is that the market cap (MC) result draws[size effect] much of its power from microcaps.” (p. 1667) What numbers in Table IV are behind this conclusion?  
A: This is the disappearance of the size coefficient in the other groups in the top left part of Table IV. Note size is also much weaker post 1979 – when the size effect was published and small stock funds started. (not in this paper)

13. Should the intercept be zero in the regressions of Table IV?

A: NO. These are “description” regressions,  $E(R^{ei}) = a + b \ln ME_i + c \ln(B/M)_i + \dots$  They correspond to Table 1A of FF 1996. These are not “explanation” regressions *the right hand variables are not betas*.

14. What is a “good” pattern of results in Table IV? Which variables have it, and which do not?

A: we’re looking for a large coefficient and t stat, and we want the coefficient to be consistent in the size groupings. Nonzero Issues and momentum are the only ones that do (1669)

15. Overall, do any of the anomaly variables drive the other ones out in a multiple regression sense, or does each seem to give a separate piece of information about expected returns?

A: Table IV the ones that were individually significant all seem to survive, Except Zero NS.

16. In the conclusions p. 1675, FF say “The evidence..is consistent with the standard valuation equation which says that controlling for B/M, higher expected net cashflows...imply higher expected stock returns” and “Holding the current book-to-market ratio fixed, firms with high expected future cash flows must have high expected returns” Isn’t this the fallacy that “profitable companies have higher stock returns” , or “confusing good companies with good stocks”? (Hint: “controlling for B/M” is important! Think about our present value identity.)

A: Note the crucial “holding B/M fixed.” Holding price fixed, anything that forecasts cashflows must also forecast returns. Go back to our linearized present value formula,

$$p_t - d_t = E_t \sum_{j=1}^{\infty} \rho^{j-1} \Delta d_{t+j} - E_t \sum_{j=1}^{\infty} \rho^{j-1} r_{t+j}$$

The fallacy is that high  $\Delta d_{t+j}$  means nothing about  $r$ , because it just means high  $p - d$ . But *holding  $p-d$  constant* high  $\Delta d$  must also come with high  $r$ . In that sense, the cashflow variables can be thought of as “cleaning up” B/M for the fact that B/M forecasts both cashflows and returns.

Now, having seen what’s in the paper, let’s go back and read the introduction:

17. FF start out comparing regressions and sorts (1654, top). How is a regression the same thing as a sort? What regression would you run to achieve the same thing as a BM sort?

A:  $R_{it+1} = a + b(BM_{it}) + \varepsilon_{t+1}$  means that if you sort stocks by higher BM, those will have  $b \times BM$  higher returns.

18. FF point out dangers of the common practice of sorting stocks by some variable, and then looking at the average returns of the 1-10 spread portfolio. What don’t they like about this practice?

A: 1654. Their main complaint is that these portfolios are equal-weighted, thus focusing on tiny stocks.

19. FF continue by pointing out advantages and disadvantages of cross sectional regressions vs. portfolio sorts. What are they?

A: 1654 bottom. Functional form, microcaps can dominate because more of them and wider spreads in anomalies (draw a picture). Statistician: We can fix that, it’s called GLS.

**Note:** If you can’t directly answer the following questions from the paper, at least think about what else you need to know in order to figure out the answer.

20. Do these new average returns correspond to new dimensions of common movement across stocks, as B/M and size corresponded to B/M and size factors?

A: This paper does not go on to do the next obvious question: do we now have 5 or 6 factors?

21. What is the highest Sharpe ratio you can get from exploiting one of these anomalies? (Choose any one).

A: That also depends on the covariance structure. If the stocks or portfolios sorted on a new anomaly are independent, Sharpe ratios go through the roof. If there are also common factors, the sharpe ratios from diversified portfolios that load on new anomalies is not so large. We know the individual portfolio sharpe ratios are 0.5-1.0 from the t stats, though, and we know these are uncorrelated from the market, so we know there are some interesting Sharpe ratios in here, even if there are new common factors!

22. What is the highest Sharpe ratio you can get from combining all these anomalies and exploiting them as much as possible?

A: Again, we don't know without knowing a) are there new common factors b) how correlated are the new common factors. Next paper please!

23. It seems we get better returns and higher t statistics the finer we chop portfolios. Can you make anything look good by making 100 portfolios and then looking at the 1-100 spread? (FF don't talk about this, it's a puzzle for you. An accurate answer takes a few equations, but just think through the issue and guess what would happen as you subdivide finer and finer.)

A: No. First, you're sorting on microcaps which you may not trust. More importantly, the variance goes up as well, so the sharpe ratio  $E/\sigma$  and the t statistic  $E/(\sigma\sqrt{T})$  should stabilize as you get more extreme. Discount rates p. 1029 has a calculation.

## 6.8 Discount rates multivariate questions and answers

These questions cover p. 1053-1058 and 1058-1064, and 1098-1099. See also Week 1 notes on the impulse response function with cay

1. Does cay help to forecast market returns?

A: That's a bit of a trick question. It helps to forecast one year returns a lot, with  $t = 3.19$ . But it does not help to forecast long run returns at all.

2. In the context of the present value identity, how can cay help to forecast returns given that dividend yields reveal the market's return forecast?

A: If cay forecasts  $r_{t+1}$  then it must either also forecast longer horizon returns, or it must forecast dividend growth, because dp gives the sum of long-run return and dividend growth forecasts. (Bottom of 1054)

3. In what way do the first two columns of Figure 5 differ from the impulse-response function based only on returns and dp that you calculated?

A: It doesn't, it's pretty much the same

4. In the final column of Figure 5, which components of the present value identity also change so that cay can help to forecast one-year returns without changing the dividend yield

A: It's mostly long-run returns. There isn't that much effect on long-run dividend growth. (Text, bottom of 1057)

5. On the top of p. 1062 I advocate running some regressions. Which Fama French table runs regressions like these?

A: Dissecting anomalies, Fama MacBeth regressions Table IV

6. How does the "cross-section"  $\log(B/M)$  coefficient in Table AIII compare to the coefficients in FF's Table IV? (Roughly). Why is the "portfolio dummies" coefficient so much larger?

A: They're about the same, -0.27 and -0.28. p. 1099, "Variation over time in a given portfolio's book-to-market ratio is a much stronger signal of return variation than the same variation across portfolios in average book-to-market ratio."