## Money 1st



## When do you think the economy will get better?

IT'S ALREADY ON TH 15%	E MEND	usive and a second s	
IN SIX MONTHS TO A	YEAR		IN A YEAR OR MORE
26%			52%
"I think the economy is getting better. More homes in my area have sold, and that's a good indicator." DAN SUMERLYN, 50 Trade-show manager, Williamsburg, Va.	"Within a year. My industry seems fine, so I'm not cutting back." <b>IRVICA GALLA</b> , 27 <i>Nurse, Brooklyn</i>	"It will improve in a year or two. I've seen an uptick in spending, but people are still scared." <b>NINA HAND, 38</b> <i>Retail buyer,</i> <i>Portland, Ore.</i>	"It will take at least five years. This was a major meltdown." JOHN KERL, 56 Minister, Seattle
NOTE: Poll co	nducted in August; 67.079 respo	unses: interviews conducted in N	Jew York City.

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## The Big Idea

## YOU NEED SIMPLER CHOICES, NOT MORE INFORMATION

**OMRI BEN-SHAHAR** University of Chicago law professor

"THE TREND IN CONSUMER protection has been to force companies to disclose more information about their products and services. But my research has shown that extra data do not help most people make better buying decisions.

"That's because disclosures tend to be very technical. We don't have time to absorb all that information about everything we buy. Rather, we become desensitized and ignore it. And then if there's a problem, companies can say, 'Hey, we warned you.'

"Ideally, I would like to see independent intermediaries provide ratings on financial products, such as Zagat does for restaurants and eBay does for sellers. I also like the Obama administration's proposal to mandate some plain-vanilla options. Since most consumers cannot understand the complexity of advanced financial products anyway, companies should give them simple choices." —As told to senior writer Donna Rosato

**What would you do with \$10,000?** To weigh in, visit **cnnmoney.com/moneymag**.

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