

Kristin Firth

512-773-3723
kfirmth@chicagobooth.edu

EDUCATION

UNIVERSITY OF CHICAGO, BOOTH SCHOOL OF BUSINESS, Chicago, IL
Ph.D. Student, Behavioral Science, *in progress*

Honors: John and Serena Liew Fellowship
University of Chicago Booth Student Fellowship

UNIVERSITY OF PENNSYLVANIA LAW SCHOOL, Philadelphia, PA
J.D., *cum laude*, 2016

Honors: Senior Editor, *University of Pennsylvania Law Review*
Levy Scholar (merit-based full-tuition scholarship)
Research Affiliate, Penn Program on Regulation
Quattrone Center Research Funding Grant
Dean of Students Travel Grants
Pro Bono Award for Distinguished Service

Comment: *Applying Findings of Behavioral Research on Advice to Professional Settings*

Activities: Faculty Appointments Committee, American Inns of Court,
Equal Justice Foundation, Civil Rights Law Project, Lambda Law

ACADIA UNIVERSITY, Wolfville, Nova Scotia, Canada
Bachelor of Computer Science, *University Scholar (highest graduation honor)*, 2003

Honors: Chipman Scholarship, Kirton Scholarship, Core Networks Computer Science
Award, Halifax Women's Network Bursary, Acadia Advantage Bursary, 2002
Jodrey School of Computer Science Award of Honor

Activities: Faculty Selection Committee, Industry Advisory Board, Computer Science
Society President, ACM Programming Competitions

PUBLICATIONS AND WORKING PAPERS

The Knowledge Gap in Workplace Retirement Investing and the Role of Professional Advisors, 66
DUKE L. J. 633 (2016) (with Jill Fisch & Tess Wilkinson-Ryan).

Separation of Powers Legitimacy: An Empirical Inquiry into Norms About Executive Power, 164 U.
PA. L. REV. 1869 (2016) (with Cary Coglianese).

The Promise and Peril of Statutory Damages (working paper) (with Gideon Parchomovsky & Tess
Wilkinson-Ryan).

The Replicability of Experimental Legal Studies (working paper) (with Dave Hoffman & Tess
Wilkinson-Ryan).

Attitudes About Plea Bargaining Practices (working paper) (with Brandon Kenney).

INVITED PAPER PRESENTATIONS AND CONFERENCES

Attitudes About Plea Bargaining Practices, International Research Collaboration on Law, Society, and Psychological Science at the Law and Society Association Annual Meeting (upcoming, 2017)

The Promise and Peril of Statutory Damages, American Law and Economics Association (ALEA) Annual Meeting (2017)

Discussant, *Law and Psychology Panel*, Conference on Empirical Legal Studies (2016)

Datablitz Presentation, *Perceptions of Coercion in Plea Bargaining*, Social Psychology and Law Preconference, Annual Meeting of the Society for Personality and Social Psychology (2016)

Perceptions of Coercion in Plea Bargaining, Conference on Empirical Legal Studies (2015)

POSTER PRESENTATIONS

The Replicability of Experimental Legal Studies, Conference on Empirical Legal Studies (2016)

Perceptions of Coercion in Plea Bargaining, Judgment and Decision Making Preconference, Annual Meeting of the Society for Personality and Social Psychology (2016)

Investor Financial Literacy in the Workplace, Conference on Empirical Legal Studies (2015)

TEACHING AND RESEARCH EXPERIENCE

UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS, Chicago, IL 2016
Teaching Assistant for Professors Reid Hastie, Christopher Bryan, Thomas Talhelm
 Courses: Managerial Decision Making, Strategies and Processes of Negotiation
 Grading assignments and papers, providing feedback, class lecturer during Professor absence.

UNIVERSITY OF PENNSYLVANIA LAW SCHOOL, Philadelphia, PA 2013-2016
Research Assistant for Professors Tess Wilkinson-Ryan, Jill Fisch, Cary Coglianese, Shyam Balganes, Gideon Parchomovsky, Dave Hoffman, and Zev Eigen
 Legal and psychological research assistance. Paper drafting and editing. Experimental study design, coding, execution, IRB submissions, and data analysis. Topics including contract language and behaviors, consumer financial decision making, separation of powers, copyright & statutory damages.

UNIVERSITY OF PENNSYLVANIA WHARTON SCHOOL, Philadelphia, PA Spring, Fall 2015
Teaching Assistant for Lecturer Jeremy Yip
 Course: Negotiations and Conflict Resolution
 Assisted with class exercise logistics and evaluation, graded papers and exam, and gave feedback.

INSTITUTION THEATER and HIDEOUT THEATRE, Austin, TX 2009-2012
Improvisation Instructor and Director
 Taught introductory and advanced eight-week session classes and individual workshops. Developed class curriculum. Gave individual and group feedback to students. Directed stage performances.

ACADIA UNIVERSITY, Wolfville, NS, Canada 2000-2002
Teaching Assistant for Various Professors

Courses: Introduction to Programming in Java; Automata, Formal Languages, and Computation;
Discrete Mathematics
Taught standard and advanced lab sections, co-created new lab curriculum, and graded assignments.

OTHER WORK EXPERIENCE

KIRKLAND & ELLIS, Washington, DC Summer 2014
Summer Associate

Legal research and writing for attorneys in Litigation and Intellectual Property departments.

MAZZONI CENTER LEGAL SERVICES, Philadelphia, PA 2012-2013
Legal Intern

Maintained caseload of clients. Researched discrimination case and 2013 HIPAA changes impact.

COURT APPOINTED SPECIAL ADVOCATES (CASA), Austin, TX 2011-2012
Volunteer child advocate ("Guardium ad Litem")

Interviewed children and others involved in case. Wrote court reports. Gave oral updates at hearings.

IBM, Austin, TX and Raleigh, NC 2002-2012
Briefing Consultant (2011-12)

Planned and facilitated briefings to assist sales team in developing and closing deals with IBM clients. Analyzed goals, staffed discussion leaders, ran preparation meetings, and facilitated sessions.

Advisory I/T Specialist (2006-08)

Represented IBM as consultant at customer locations. Created and performed training, customized software, and managed client relationships for banking, telephone, and government clients.

Software Engineer (2002-06, 2008-11)

Designed, coded, and tested software products. Led project for development team including running meetings, being contact point for other teams and upper management, and refining team processes.